

WMA Annual | Boston, MA
Sept 29 - Oct 1, 2019 | Meeting Agenda

Start	End	Item	Speaker	Company	Location
SUNDAY	9/29				
8:00 AM	12:00 PM	Exhibitor Set Up			Fenway Foyer 2
10:00 AM	12:00 PM	Registration Check In			Beacon
1:30 PM		Depart Hotel: Walk to Fenway Park			Fenway Foyer 2
3:00 PM		Red Sox Baseball Game			
MONDAY	9/30				
6:30 AM		Breakfast Buffet Opens for Meeting Attendees			Fenway Foyer I / Kenmore Room
7:30 AM		Exhibitor Showcase			Fenway Foyer II
8:00 AM	8:10 AM	Call to Order / Pledge of Allegiance / Remembrance Video	John King	West Michigan Burial Vault	Fenway Ballroom
8:10 AM	8:30 AM	WMA President's Report	John King	West Michigan Burial Vault	
8:30 AM	8:35 AM	Financial Report	Brett Henery	Wilbert Houston	
8:35 AM	8:45 AM	2020 Annual Meeting	Jeff McNider	Gulf Wilbert	
8:45 AM	10:00 AM	Keynote Speakers: Boston Marathon Documentary Employee Retention	Steve Silva Scott Ravech	Journalist Deerland	
10:00 AM	10:30 AM	Break & Exhibitor Showcase			Fenway Foyer II
10:30 AM	11:15 AM	Strategies to Control your Healthcare Costs	John Wofford	McGriff Insurance	
11:15 AM	12:00 PM	Common Mistakes Sellers Make	Terry Kelm	Sunbelt	
12:00 PM	12:30 PM	Wilbert Foundation Update NCBVA Update	Dale Cameron Mark Bates/Brett Henery	Piedmont Precast Norwalk Vault/Wilbert Houston	
12:30 PM		Dismissal			
4:45 PM	6:30 PM	<i>Duck Boat Tour</i>			front of hotel
TUESDAY	10/1				
6:30 AM		Breakfast Buffet Opens for Meeting Attendees			Fenway Foyer I / Kenmore Room
7:00 AM		Breakfast Bytes / Roundtable Discussions (optional) 1. How to Merge w/ a Neighbor 2. Third-Party Payroll 3. Getting Equipment USP Ready 4. Successfully Transitioning to the Next Generation 5. Health Insurance Q&A	Terry Kelm Gary Mulgigian Greg Banks & Bobby Morgan Sandra McNeely Jon Trevisan	Sunbelt Paychex Sterling Vault & WFSI Abbey Legacy McGriff Insurance	Fenway Foyer I / Kenmore Room
7:30 AM		Exhibitor Showcase			Fenway Foyer II
8:00 AM	8:30 AM	Tax Credits & Cost Accounting	Ted Hart Marvin Smith	WFSI	Fenway Ballroom
8:30 AM	9:15 AM	Benefits of Using 3rd Party Service for Payroll, Hiring, & Workforce Management	Gary Mulgigian	Paychex	
9:15 AM	9:45 AM	Break & Exhibitor Showcase			Fenway Foyer II
9:45 AM	10:30 AM	Understanding the Use of Fibers in Precast Concrete	Patrick Lewandowski Paul Laskey	BarChip Inc. Sika/Fibermesh	
10:30 AM	11:00 AM	Launching New Products in the Construction Industry	Andy Manthei	Pole Base	
11:00 AM	12:30 PM	Operations & Pricing simpliFi Program Astral Update	Terry Whitlock Ken Moore Don Robinson	WFSI	
12:30 PM		Dismissal			
6:00 PM		Closing Cocktails			Fenway Foyer II
7:00 PM		Banquet - Tailgating Theme Wear your favorite sports team attire.			Fenway Ballroom