

# KIAWAH ISLAND 2025

## Midterm Meeting



### SUNDAY

- Registration Check-in: 1:30-3:30 PM (Grand Hall in West Beach Conference Center)
  - Welcome Happy Hour: 4:30- 6:30 PM (at The Ocean Course Ryder Cup Lawn) -- **Allow 20 min to get to/from.** Dinner on your own.
- First-Time Attendees: please arrive 10-15 minutes early so the Board can meet you and say hello.*

### MONDAY, APRIL 7

	Item	Speaker	Company	Location
7:00 AM	Breakfast Buffet Opens for Meeting Attendees			West Beach Conference Center Azalea 1-5
8:00 AM	Exhibitor Showcase			West Beach Conference Center Grand Hall
8:30 AM	Call to Order / Pledge of Allegiance / Opening Prayer	Beth Cooper	Cooper Wilbert Vault Co., Inc.	West Beach Conference Center Carolina 5-6
8:35 AM	WMA President's Report	Beth Cooper	Cooper Wilbert Vault Co., Inc.	
8:40 AM	From Yale to Jail	Hubert Yarborough	Yarborough Recovery Solutions	
9:20 AM	How to Combat Rising Health Insurance Costs	Kristy Clark & Sam Monroe	David Gilston Insurance Co	
9:45 AM	First-Time Attendee and Exhibitor Introductions	Ann Signor	The Fort Miller Service Corp.	
9:55 AM	Bathroom Break & Exhibitor Showcase			
10:05 AM	How to Become the Leader Your People are Happy to See	Marty Osborn	By Design Advisors	
11:05 AM	Coffee Break & Exhibitor Showcase (sponsored by The Fort Miller Service Corp.)			West Beach Conference Center Grand Hall
11:25 AM	It's Your Team. Don't Leave it to Chance.	Marty Osborn	By Design Advisors	
12:25 PM	Q&A Dismissal	Beth Cooper	Cooper Wilbert Vault Co., Inc.	
4:30 PM	FUN: Gator Wildlife Walk -- Guests & Kids Included (sponsored by The Wilbert Group)			The Sanctuary Bike Pavilion Arrive by 4:15 for a 4:30 departure.
	Evening on Your Own  <b>After Dinner Drink:</b> <b>Meet at The Players' Pub at Cougar Point Clubhouse</b> (beside the Conference Center) Men's Final Four Championship Game Tip-Off 8:50pm			

### TUESDAY, APRIL 8

	Item	Speaker	Company	Location
7:00 AM	Breakfast Buffet Opens for Meeting Attendees			West Beach Conference Center Azalea 1-5
8:00 AM	Exhibitor Showcase			West Beach Conference Center Grand Hall
8:30 AM	Call to Order / Housekeeping	Beth Cooper	Cooper Wilbert Vault Co., Inc.	West Beach Conference Center Carolina 5-6
8:35 AM	Costly Mistakes in Employment Records; Importance of Onboarding an Employee Correctly; Costly Payroll Errors	Lisa Epps	The Wilbert Group	
9:20 AM	Panel: Successes in the Plant & Office	Gary Hall Jason Younggren Beth Cooper Jimmy Atkinson	The Fort Miller Service Corp. The Wilbert Group Cooper Wilbert Vault Co., Inc. Sunnycrest	
10:00 AM	Bathroom Break & Exhibitor Showcase			
10:10 AM	OSHA Compliance: Violations and Operational Risk within the Funeral Service Industry	Jason Younggren	The Wilbert Group	
10:40 AM	Cylinder Testing & Updated Manufacturing Standards	Royden Wood IV	The Wilbert Group	
10:55 AM	Coffee Break & Exhibitor Showcase (sponsored by Eagle Cemetery)			
11:20 AM	Licensee/Internal Store Map & Plan for Future Plastics Update: Logistics Sales & Marketing Update	Mark Bates Dale Cameron Matt Ingersoll	The Wilbert Group	
12:25 PM	Q&A Dismissal			
	<i>Afternoon on Your Own</i>  <i>Optional Activities for Registered Participants</i> <i>(arrive at 2:15pm for a 2:30pm departure)</i>			Marsh Kayak: Mingo Point Shelling Expedition: Andell Bluff Oystering Tour: Andell Bluff Nature Bike Tour: Sanctuary Bike Pavilion
6:00 PM	Closing Cocktails			Mingo Point
7:00 PM	Oyster Roast & Lowcountry Boil			Mingo Point